

**Baldwyn School District  
2021 Digital Learning Initiative  
Request for Proposals**

**Subject:**

Requests for Quotations/Proposals for digital devices and accessories for Baldwyn School District.

**General Requirements:**

The Baldwyn School District is seeking quotations for complete solutions to implement a digital 1:1 iPad initiative where every student from Kindergarten to 12th grade will receive an iPad for learning purposes and teachers and instructional staff will utilize MacBook Pros for creation of instructional content.

**Terms used throughout this RFP**

Baldwyn School District

1:1 – One to one computing (one device for every one student)

**2 Ways to submit a bid**

1) Mail in a bid

**Directions for Bidding via mail:**

Envelopes containing bids must be sealed, marked “Bid for 100 MacBook Pros and 100 iPads Digital Devices – 06/11/2021” and addressed to: Raymond Craven and Catie Haynes

Mailing Address:

Raymond Craven, Assistant Superintendent and Catie Haynes, Academic Coach - Baldwyn School District 107 West Main Street Baldwyn, MS 38824

Physical Address:

Raymond Craven, Assistant Superintendent and Catie Haynes, Academic Coach - Baldwyn School District 107 West Main Street Baldwyn, MS 38824

**Do Not Fax Proposals.** Proposals will be received by The District at the address shown above until **4:00 PM CST, June 11, 2021**. If the vendor chooses the mail-in option, proposals must be mailed to the address above in time for delivery before the closing date or hand delivered.

- No bids may be withdrawn after the scheduled closing time for the receipt of bids for a period of 90 days. The owner reserves the right to reject any or all bids and to waive informalities.
- All mail-in bids must have “Bid for 100 MacBooks and 100 iPads Digital Devices ” written on the exterior of the sealed envelope.

2) **Reverse Auction Information**

The reverse auction for this RFP will be conducted on **June 14, 2021 from 10AM - 10:30AM**. Bidders can call in their bids during this time. They can call 662-365-1000 to place a bid.

Additionally, bidders can attend the reverse auction in-person at 107 West Main Baldwin, MS 38824. All bidders can view the live bidding on our reverse auction [website can be found here.](#)

Also, if vendors would like to email their bid during the reverse auction they can do so by emailing their bid to [cravenr@baldwynschools.com](mailto:cravenr@baldwynschools.com) and [haynesc@baldwynschools.com](mailto:haynesc@baldwynschools.com). VENDORS CAN ONLY EMAIL THEIR BID IN DURING THE REVERSE AUCTION WINDOW on **June 14, 2021 from 10AM - 10:30AM**. EMAILED BIDS RECEIVED BEFORE OR AFTER THE REVERSE AUCTION WILL NOT BE ACCEPTED.

If a vendor has emailed a bid in, and they do not see it appear within 5 minutes of bidding, they should call 662-365-1000 to inquire. The email may have been routed to SPAM. It is the vendors responsibility to follow-up if they are not seeing their bid.

If a vendor attempts to call in a bid, and there is no answer, they can call our alternate number 662-416-4854 and ask for Raymond Craven and/or Catie Haynes.

All mailed-in bids will be placed on the reverse auction website at 10AM on June 11, 2021. All subsequent bids will be added to the website as soon as they are received. All vendors will have access to the reverse auction website and can bid against their own mailed in bid if they choose to use the bidding methods in the paragraph above.

Vendors who show up in person can submit their bid in person and their in-person bid will immediately show on the reverse auction website.

All bidders who participate in the reverse auction, can make multiple bids.

Reverse auction website URL - <https://bit.ly/2RbdLR9>

## **Schedule of Events:**

### **Event**

Release of RFP – **5/13/2021**

Deadline for Submission of mailed-in Proposals **4:00 PM CST, June 11, 2021**

Opening of Proposals (BSD Central Office) – **6/14/2021 @ 9:45AM and placed in the reverse auction website.**

## **Inquiries**

### **Date(s)**

**05-13-2021 - 06-07-2021 04:00 PM CST**

All correspondence and inquiries regarding this RFP must be done via Email:

[cravenr@baldwynschools.com](mailto:cravenr@baldwynschools.com) and [haynesc@baldwynschools.com](mailto:haynesc@baldwynschools.com) .

If a vendor does not receive a response within 48 hours, it is the responsibility of the vendor to call Raymond Craven or Catie Haynes at 662-365-1000 and confirm that the email message was received.

# **Items being Requested**

The following are the General Conditions for the work to be performed as outlined in the Detailed Specifications.

## **1. Scope of Work, Professional Development, and Technical Specifications:**

1. Must provide (100) iPad 32GB - Space Grey with 3-Year Apple Care+ for School (Part Number: (MYL92LL/A).
2. Must provide (100) Macbook Pro M1 Processor, 8 gigs of RAM (MODEL MYD82LL/A)
3. Must provide (100) factory services- USA – Asset tagging for ipads
4. Must provide (100) factory services- USA – Asset tagging for Macbook Pros
5. Must provide (100) JAMF school for IOS EDU+3 years.
6. Must provide (100) JAMF school for MacOS EDU +3 years
7. Must provide warranties and professional services for all equipment.
8. Pricing must be good for up to 90 days.
9. Must provide a Tax-exempt dollar out lease.
10. Must provide (10) iPad cases STM Dux Plus Duo for 10.2-inch iPad (7th and 8th generation) with built-in holder for Apple Pencil - Black - Special 10-pack pricing
11. Must provide (100) MacBook cases BRAECNstock MacBook Pro Touch bar 13 Case 2016 & 2017, [Heavy Duty] Slim Rubberized [Snap on] [Dual Layer] Hard Case Cover with Fold Kickstand, for Apple MacBook ProTouch 13" inch A1706 A1708-Gray

**Service providers/vendors may respond to this proposal by individual item.**

## **3. Prices:**

Bids, unless otherwise specified, shall be net, including transportation and handling charges fully paid by the vendor. All prices must: (1) be shown clearly, (2) be firm prices and free of any escalator, and (3) include all applicable taxes. The Baldwin School District will furnish a tax exemption letter for State and Federal taxes where applicable.

## **Basis of Award:**

1. Overall quality of proposal.
2. Vendor's qualifications, knowledge, experience, past work and functionality of previous 1:1 installations.
3. References of at least three installations of similar size, complexity, infrastructure design and installation method as proposed.
4. Compatibility with existing infrastructure and technology plan.
5. Price of proposal.

***The Baldwin School District reserves the right to reject all or none, and the right to award by line item.***

***The Baldwin School District reserves the right to reject all bids or proposals for any reason.***

**In addition to pricing information, please include the following information:**

- Description of the Service Provider's capacity to provide support including:
  - o names,
  - o position titles, and
  - o locations of technical support staff, sales staff, professional development staff and management staff (i.e.: John Smith, Director of Sales – Jackson, MS)
- Description of warranty information for all proposed products
- 3 References for similar installations as described in the specifications.

### **Newspaper information**

The Baldwin School District is requesting proposals for 100 Macbook Pros and 100 8th generation Apple iPad's for student learning and instructional purposes.

The proposal can be found at this link. <https://bit.ly/3uHarfe>

The reverse auction website for the proposal is at this link - <https://bit.ly/2RbdLR9>

If you have questions, please contact at (662)365-1000.

### **Questions asked by vendors and answered.**